

"Before 64TEQ® deployed their cloud backup service, most mornings I would come in to the usual failed backup reports. Now I arrive to a continuous stream of success reports and have reduced our backup window from 6 hours to less than 1 hour"

Dan Williams | IT Manager



## Overview

**Country:** United Kingdom

**Industry:** Education

### Customer Profile

An independent, co-education day and boarding school in Hertfordshire, for children aged between 3 and 13.

### Business Situation

Constantly failing backups, heightened risk of data loss and limited support for future requirements and expansion.

### Solution

Replace the legacy Symantec tape backup solution with 64TEQ's Backup as a Service Cloud platform.

### Benefits

- Agentless, incremental forever backup solution
- Data is taken off-site immediately in a secure, encrypted format
- Cost effective pay as you use price model with no up-front investment

### For More Information

For more information about 64TEQ® products and services, and to see how we can improve your business infrastructure, contact the 64TEQ® Tech Team:

Call: **+44 (0)845 835 8464**

Email: **hello@64teq.com**



## Flexible, cost-effective solution removes 100% of Beechwood Park School backup failures



### Situation

Beechwood Park School required a more reliable and flexible backup solution for its critical data that would also support business continuity plans and store future recovery points off-site. As an education establishment, data security was an obvious priority; numerous precautions were vital to ensure the risks of data loss were avoided.

### Solution

64TEQ® recommended its Backup as a Service (BaaS) platform to deliver a robust, flexible and cost effective backup solution. The deployment of the BaaS solution took less than an hour and within 2 days Beechwood Park were able to synchronise their critical data to the BaaS Cloud based platform. Dan Williams, IT Manager for the school commented "Since the deployment of the BaaS solution we have seen constant success of our backups, compared to our previous Symantec tape based solution which delivered almost constant failures."

### Benefits

#### Agentless, incremental forever backup solution

Through the use of agentless technology all backups are processed centrally using native APIs for the various operating systems and applications. This streamlines the backup process, removes complexity and reduces backup times, ultimately delivering a more reliable backup solution.

#### Data is taken off-site immediately in a secure, encrypted format

Prior to data being transmitted it is first encrypted using FIPS140-2 certified techniques and an encryption key only known by the end-user. Data is then sent to the secure Cloud platform over a second layer of encryption to reduce the risks of data loss whilst in transit. Finally all data stored in the Cloud remains encrypted with the initial key that only the end-user knows to ensure that data cannot be accessed by an unauthorised individual.

#### Cost effective pay as you use price model with no up-front investment

With a simple 'pay as you use' price model based on the amount of data being protected, the 64TEQ® BaaS platform delivers a flexible solution that can accommodate any future requirements without the need for wasted investment or costly upgrades.